



AIRCRAFT FINANCE PROGRAMS

Providing Loans For:

Piston Singles/Twins

Jet/Turbine

Helicopters

Light Sport (S-LSA)



AirFleet provides financing for new and used aircraft. We offer creative loan programs to finance aircraft for both individuals and businesses. Our goal is to provide the most competitive rates and fast turnaround together with a personal understanding of each client's needs.

As your needs change, whether it be to upgrade to another aircraft, make improvements, or refinance under better terms, we will work with you to develop the program to best meet those needs.

Our relationship does not end at loan closing. We have a vested interest in ensuring that all of your loan needs are met – today and throughout your aircraft ownership experience.



Who Is AirFleet Capital?

AirFleet Capital is an aircraft financing company offering loans for general and business aviation aircraft. Our headquarters office is located in Leesburg, Virginia in the Landmark FBO complex at the Leesburg Municipal Airport (JYO). We finance aircraft and rotorcraft covering the entire spectrum of the recreational and business aviation markets.

A Message from the President

Our focus is in providing the lowest rates, best service, and in developing long-term relationships with our customers and the industry.

When we developed our finance programs for General Aviation, we first met with aircraft dealers and owners and asked them what they wanted in aircraft financing. Based on this input, we developed financial products and service focusing on meeting their needs. We are applying the same strategy in our Business Aircraft program offerings.

We are aviators with a strong background in the aviation industry and finance in particular, and like our customers, our heart and passion lies in general aviation.

We will continue to listen to the marketplace and our clients to mold our programs to their ever-changing demands. We work hard to develop long-term relationships with our clients and our goal is to continue to meet their financing needs throughout their entire aviation experience.

- Stephen L. Smestad



Contact AirFleet Capital

Please feel free to call us for any questions or information. We look forward to working with you and assisting you in your aircraft financing needs.

Phone: 800.390.4324

Fax: 703.777.3854

Website: www.AirFleetCapital.com

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1005 Sycolin Rd
Leesburg, Virginia 20175



The Faces of AirFleet

AirFleet has developed specific financing programs for manufacturers, dealers, and aviation organizations. AirFleet works closely with a number of aircraft manufacturers, dealers, and organizations to offer creative finance programs for buyers of both new and used aircraft.

	<p>Mooney Capital: Launched in 1999, Mooney Capital, was created to provide new Mooney aircraft financing in coordination with Mooney factory sales efforts. For more information visit www.MooneyCapital.com</p>
	<p>Bell360: Launched in 2001, in coordination with Bell Helicopter, AirFleet developed the Bell 360 Ownership Program, incorporating aircraft financing, maintenance, insurance, and training into one monthly payment. This program was a first of its kind in the aviation industry.</p>
	<p>Piper Financial Services: Since 2002, AirFleet has operated Piper Financial Services, providing new Piper aircraft financing in coordination with the Piper factory and dealer sales efforts nationwide. (Including Alaska and Hawaii). This factory finance program will often find Piper and Piper Financial personnel working side by side at the major tradeshow. Please visit www.PiperLoans.com</p>
	<p>I Fly America Finance: AirFleet operates I Fly America's aircraft finance program, offering exceptional rates and service to membership within the association. I Fly America is a benefits-driven aviation organization focused on working to improve the safety, affordability, growth and fun of aviation. For more information visit www.iflyamerica.org</p>
	<p>EAA Finance Program: AirFleet managed the aircraft financing program for the Experimental Aircraft Association, an organization with over 170,000 members. From certified pistons to jets to light sport and experimentals, this was a custom program with affordable rates and terms for the wide variety of members, and a one-of-a-kind member benefit.</p>



Why Choose AirFleet?

The AirFleet Advantage






- **Low Rates:** AirFleet is the industry leader in offering the most competitive rates in the country. Our flexible programs are customized to fit your requirements, providing low monthly payments and a variety of payoff options. AirFleet's rates are based on the aircraft value, the amount to be financed, the credit history of the borrower, and anticipated use of the aircraft.
- **Long Amortizations:** AirFleet offers financing for up to 20 years for personal or business use aircraft.
- **Commercial Use:** AirFleet has developed programs for aircraft to be leased-back to flight schools or FBOs, flight school aircraft, Part 135 Charter or other higher than normal utilization to meet the needs of this category of operation.
- **Turboprop and Turbine Aircraft:** Programs are available for turbine aircraft financing of larger loans, including fixed and variable rates and low down-payments. Need help with your International Registry filings? AirFleet is experienced with the International Registry, 1031 exchanges, corporate/ shell company structuring and all FAA requirements for airframe and engine recordation.
- **Light Sport:** Being the first on the scene has its advantages. AirFleet was one of the first aircraft finance companies in the United States to finance the new Light Sport Aircraft (S-LSA). This experience has given us a great understanding of the Light Sport market, and we are adapting our financing programs continuously to keep up with the development of the market.
- **Pre-Approvals:** The benefits of pre-approval enable a buyer to shop with confidence.
- **Simple Documentation:** Our documents are prepared in an easy to understand format with the user in mind. We have developed an easy Application Form and require only the minimal financial information necessary to process your application.
- **Fast Approvals:** Upon receipt of your application package, underwriting will most often be completed within 1-2 business days for smaller loans, and 3-5 business days for larger, more complicated transactions.
- **Title Searches and Document Filing:** At closing, we will assist in coordinating the closing between you and the seller and any other parties to the transaction. Please note that depending on the complexity of the transaction your closing may require an aviation escrow service to facilitate the document filing and/or the disbursement of funds to the seller and any associated lien holders. In some cases there is an additional fee for escrow services. Otherwise, AirFleet will verify that the appropriate documents are filed on your aircraft to ensure that your interest is properly recorded and is 100% accurate. AirFleet's bank must at all times be assured of a first position security interest prior to close, and we will work with the sellers/lien holders to help meet this need.





General Programs

We finance a range of aircraft with flexible rates and terms to fit your specific needs. Below are typical structures for varying aircraft. Please call us for a consultation today.

	Down-Payment	Terms (maximum)	Other Items
Amateur-Built (Airworthy) 	20 - 30%	Up to 15 years	\$100,000 Min.
Light Sport (S-LSA) 	15 - 20%	12-20 years (aircraft-dependent)	\$25,000 Min.
Piston Single & Twin 	15%	20 Years Private	\$25,000 Min.
Turboprop & Turbine 	15%	20 Years Private	\$100,000 Min.
Helicopter 	20 - 30%	10 Years	\$100,000 Min.

* Programs subject to credit review and change. Commercial programs also available, please call for details.